

SilkRoad Leaf - Chinese Matcha Sourcing Catalogue

A menu of matcha options to evaluate - not a fixed price list

Reference document. All specifications, MOQ, price and documents are confirmed for the selected lot before any payment. Replace bracketed [...] fields with current, verified facts before sending to a buyer.

How to use this catalogue

- Pick the matcha direction (Latte / Bakery / Premium Whisking) closest to your product job.
- Tell us the application, recipe, volume, packaging and destination.
- We send focused samples and confirm the lot-specific specification, price, MOQ and documents.
- You approve the selected lot in writing before any payment.

Matcha grade directions

Direction	Best for	Colour & flavour cue	Reference particle size	Reference pack formats	Reference MOQ	Notes
Latte Grade	Milk drinks (hot / iced), oat- and dairy-based	High green colour, balanced bitterness, smooth texture in milk	approx 800-1000 mesh (reference)	Foil pack, pouch, tin	From approx 50 kg (private label)	Confirm lot colour index and taste in the real drink
Bakery Grade	Cakes, cookies, pastry, desserts	Stable colour after heat, clear flavour presence	approx 800-1000 mesh (reference)	Foil pack, pouch	From approx 50 kg	Confirm with a real bake test
Premium Whisking Grade	Straight whisking, retail tins	Aroma, umami, texture, clean finish	approx 800-1000 mesh (reference)	Tin, pouch	From approx 50 kg	Confirm ceremony-grade lot and documents

Application notes

Latte: Hot and iced lattes, milk-foam quality, oat-milk pairing, barista workflow. Prioritise colour stability and low bitterness behind milk.

Bakery: Heat-stable colour and balanced bitterness for cakes, cookies, pastries and desserts. Test after mixing, baking, chilling or storage - not only dry.

Straight whisking: Aroma, umami, texture and finish for retail tins and premium serves. Demands a cleaner, more demanding straight-drinking experience.

Private label: Custom tins, sachets and wholesale formats - from first sample to shelf-ready batch. Define format, label information and pilot quantity together.

Private-label packaging formats

- Barrier foil pack (0.5-1 kg) - reference
- Resealable retail pouch - reference
- Tin (30 g / 100 g and custom) - reference
- Private-label formats (subject to filling scope) - confirm per project

Reference commercial basics

Item	Reference value
MOQ	From approx 50 kg (private label) / 100 kg (bulk) - reference
Reference price (FOB)	Culinary / latte approx US\$18-30/kg; premium whisking approx US\$35-60/kg - reference
Available documents	Spec sheet, COA, lot record; organic / HACCP / ISO on request (confirm per lot)
Lead time	Sample approx 5-7 days; production approx 15-25 days - reference
Packaging	Foil pack 0.5-1 kg; pouch; tin; private-label formats
Certificate numbers & validity	[Fill per current lot / on request - do not invent]

By-request teas

Available only when your application calls for them. Confirm grade, specification and MOQ per lot.

- Jasmine Green Tea - cold brew and hospitality, by request
- Chinese White Tea - wellness ranges, by request
- Functional Tea - wellness formats, by request
- Zhejiang Longjing - premium retail and gifting, by request
- Floral Gift Blend - gifting, by request
- Da Hong Pao / Milk-Compatible Black Tea - B2B ingredients, by request
- Tea Extracts & EGCG - polyphenol and bulk powder supply, by request

Trade terms summary

- Samples: paid test kits or agreed sample scope before any pilot or bulk quote.
- Payment: scope, price, courier cost, documents and timing confirmed in writing before payment.
- Documents: spec sheet, COA, lot record; organic / HACCP / ISO supplied per lot on request.
- Shipment: courier or air/sea per order; destination charges confirmed with the quote.
- Full detail on the Trade Terms page: [\[link to /trade-terms.html\]](/trade-terms.html).

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